

# Material Handling Estimator

## Company:

Since 1956, Webb-Stiles Company has been a leading provider of material handling solutions and custom conveyor systems, helping companies worldwide to optimize their material handling processes and increase their operational efficiency. We pride ourselves on providing innovative, high-quality, and reliable solutions tailored to our client's unique needs.

## Summary:

We are currently looking for an experienced and highly motivated Material Handling Estimator to join our team. The ideal candidate will have a strong background in estimating projects related to material handling systems, specifically in conveyor manufacturing.

## Responsibilities:

- Review and analyze client requirements, specifications, and project documents to develop accurate and competitive cost estimates for material handling systems and conveyor solutions.
- Prepare detailed and accurate cost breakdowns for labor, materials, equipment, and subcontractors.
- Prepare proposal drawings as needed in AutoCAD / Draftsight.
- Calculate system requirements regarding drive sizing, structural loads, etc.
- Collaborate with sales, engineering, and project management teams to ensure estimates align with project scope, design, and client expectations.
- Perform site visits and attend client meetings as needed to gather necessary information for accurate estimation.
- Continuously monitor and track project costs, updating estimates as needed to reflect changes in project scope or market conditions.
- Develop and maintain a database of historical cost data to support future estimating activities.
- Stay up-to-date with industry trends, advancements in conveyor technology, and changes in material and labor costs.

## Skills, Abilities, Education, and Experience:

### Computer Software

- Microsoft Access & Excel
- AutoCAD
- Microsoft Office Suite

# WEBB-STILES COMPANY

Main Plant & Corporate Office  
675 Liverpool Dr.  
Valley City, OH 44280  
(330) 225-7761

**WEBB-STILES.COM**  
**SALES@WEBB-STILES.COM**

Southern Division  
700 Industrial Pkwy  
Gadsden, AL 35903  
(256) 492-6642

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## Education and Experience

- Associate's degree in a mechanical engineering discipline. (Preferred)
  - Webb-Stiles values proven experience and a verifiable track record. Individuals willing to prove their knowledge and proficiency in the field may apply if they have not completed the degree(s) noted above.
- Experience in the design, manufacturing, or installation of material handling and conveying equipment is (Preferred).
  - Design of machinery that integrates mechanical and pneumatic/hydraulic systems will also be considered.
- 4+ years of experience in a relevant field.

**Schedule:** Day shift

**Job Type:** Full-time

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